

GOLD MEDAL AWARD FOR MICHAEL VOS



Hon Peter Underwood AC, Governor of Tasmania, presents Michael Vos with the AICD Gold Medal

Chairman Michael Vos was honoured to receive the Australian Institute of Company Directors (AICD) 2012 Tasmania Gold Medal Award.

The Award was presented by His Excellency, the Governor of Tasmania the Hon Peter Underwood AC, and recognised Michael's contribution to both the construction industry in Tasmania as well as the not for profit sector. This is a rare and unique award and is a great credit to both Michael Vos and Vos Construction & Joinery Pty Ltd.

"I've always believed that each and every one of us has a responsibility to give back to the communities in which we live and work," Mr Vos said.

President of the Tasmania Division of The Institute of Company Directors Derris Gillam highlighted the contribution Mr Vos and his family have made to some of Tasmania's landmark construction projects, including Elwick Racecourse, Henry Jones Art Hotel, Queen Victoria Museum and Launceston Airport.

"The leadership and commitment Mr Vos has shown to benefiting the lives of individuals and communities across the state is inspiring,

CEO COMMENT



Notwithstanding the sluggish Tasmanian economy, we continue to maintain a solid level of work on hand. We are proud to have kept employee numbers steady for the past 18 months and are constantly looking at new opportunities to help retain employment in Tasmania.

Our shopfitting business, which undertakes projects all around Australia, is experiencing substantial growth. Our joinery business is also busy undertaking a number of significant projects, most notably the wall panelling for the new NAB office building in Melbourne.

Our commercial construction businesses are maintaining positive levels of turnover and we look forward to a number of exciting opportunities in the near future.

Although we expect the economy to remain challenging in the near term, our quality people, sound financial position and significant resources provide assurance that we are able to successfully complete all of the projects we undertake.

I take this opportunity to congratulate Michael Vos on recently receiving the AICD 2012 Tasmanian Gold Medal Award. This award recognises his many years of successfully operating businesses in Tasmania and the positive contribution they have made to our community.

We trust you will enjoy this edition of Vos News.

Adrian Bott
Chief Executive Officer

"making a positive {+} difference"

CAROLS BY CANDLELIGHT 2012



Vos was once again pleased to be the major sponsor of Launceston's Carols by Candlelight held in City Park last December.

The Carols highlighted Launceston's fantastic talent while supported by the wonderful message of Christmas.

CHAIRMAN'S MESSAGE

Good values help through challenging times!

Having been involved in our various Vos family businesses for over 45 years, I believe that one of the reasons why we have done so well in business is because of our values. I am very grateful that I had a father who held firmly to good moral values. Not only did he believe in them, he also lived them, which was of enormous help to me.

It doesn't matter whether you are an employee or an owner of a business we all have values which we hold to. If our values are good moral values they will guide us well right throughout our lifetime.

The three main values which my dad taught me, and which we try to hold very firmly to at Vos, and which guide us like a beacon through both good times and bad are:

- ▶ **We value integrity.** This involves various aspects, such as being honest with yourself and others, holding to strong moral principles, treating people fairly and paying people what is owed to them on a timely basis.
- ▶ **We value people.** Our relationships with our employees, clients, subcontractors, suppliers and consultants, and of course our own families are very important to us.
- ▶ **We value good stewardship of all of our resources.** This involves taking care of our natural and material resources, working productively with excellence and innovation, keeping debt to a manageable level and saving some money for the future.

I have found that having good moral values attracts friends and employees who also share in those same values. This is a huge benefit for VOS because our business is only as good as our people.

Michael Vos
Chairman of Directors



TASMANIAN MUSEUM & ART GALLERY UPDATE

We are pleased to confirm that TMAG re-opened to the public on Friday 15 March 2013. We are thrilled to be involved with this project and welcome the opportunity to showcase the enthralling renovations that have been made to the property over the past 15 months.

CONGRATULATIONS DYLAN HARDY

Vos apprentice Dylan Hardy won gold in the 2013 Amateur Boxing Championships. Well done Dylan!

KITCHEN BENCH TOPS

Located in Kingston, Vos Joinery manufactures kitchen bench tops for a variety of customers. Able to fabricate benches to almost any specification, Vos tops are made with premium grade laminates and moisture resistance substrates. Bench tops can be provided in kit form, making them ideal for home renovators. Recently, Vos has commenced marketing this service more widely. For further details, phone 62290300 or email postforming@vosconstructions.com.au

NEW MILK PROCESSING FACILITY



Vos recently completed works at the new milk processing facility located in Smithton, Tasmania. The facility, which saw a total investment by local company Tasmanian Dairy Products Co. of approximately \$75 million, commenced operation in September following a fast track construction program (even after one of the wettest winters on record).

Construction undertaken by Vos included civil works, wet process building, offices, amenities building, milk and chemical storage areas and site services infrastructure including a significant pipe bridge structure to transport product between buildings.

The new facility has the capacity to process approximately 250 million litres of milk into high quality dairy food ingredients to supply the rapidly growing dairy markets in Asia and Middle East.

FLINDERS ISLAND HOSPITAL EXTENSIVE REDEVELOPMENT

Vos has recently begun work at the Flinders Island Hospital, an extensive redevelopment anticipated to take 12 months and worth in excess of \$5.5 million. The re-development of the Flinders Island Multi-Purpose Centre is a staged construction, broken into four stages allowing the hospital to remain fully operational over the life of the project. It will create up to thirty jobs during construction.

A new GP/Dental clinic will be built and a new wing to the existing hospital building (containing 8 aged care rooms and ensuites) added prior to the demolition of the existing GP/Dental clinic and community room. New kitchen, laundry, administration facilities, community room, ambulance bay, drop off point and car park will be built on the site left by the removal of the existing clinic and community room.

The final stages cover refurbishment of the remaining existing building into new acute/palliative care rooms and new patient dining/lounge areas and the renovation of the main corridor and offices.



SHOPFITTING GROWTH



Vos Shopfitting has performed extensive fit-out work around Australia for Luxottica and Emirates with their OPSM and Hudsons' Coffee branded shops.

Store installation for more than one hundred OPSM shops in every State and Territory has been completed. Drawing on their extensive supplier networks, Vos were able to deliver the project on time and with a minimum of fuss. Vos Shopfitting continues to experience record demand for its services.

In line with the Vos ethos of 'making a positive difference', Vos Shopfitting sponsored and attended the recent OPSM OneSight charity event in Sydney, a charity function raising funds for the underprivileged and granting them the gift of sight through recycling eyewear.

Vos Shopfitting was also a major sponsor for the Hudsons Coffee annual franchisee conference recently held in Queensland, encouraging entrepreneurship among Australian businesses.



MT NELSON SUSTAINABILITY LEARNING CENTRE

Vos has recently completed building the Sustainability Learning Centre (SLC) located at Mount Nelson for the Education Department. Designed by Morrison & Breytenbach Architects and set amongst 65 hectares of threatened bushland, the SLC has been predominantly constructed using recycled building materials and energy efficient practices. It provides classrooms, offices and a propagation facility in an environmentally friendly setting.

The bluestone on site presented early challenges in creating the foundations for the building and the use of recycled products tested the skills of the crew in meeting the architect's specifications.

Using renewable energy techniques, such as the oil burning hydronic floor heating system which utilises recycled cooking oil to generate heat, has maximised the heating efficiency of the building. Solar energy has been harnessed for hot water and electricity. Cooling in summer is provided by stored cool water circulated through the under floor radiant piping. The water itself is cooled at night by reticulation over the roof. By building with low carbon materials and environmentally friendly practices, Vos achieved a totally self-sustainable building with a high quality design.

This was a unique opportunity to be associated with a prestige building aiming for a world class 6 Star rating from the Green Building Council of Australia.



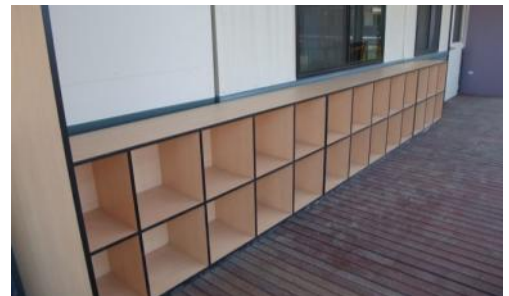
Hon Nick McKim, Minister for Education and Vos employees on site

REBUILDING AT THE DUNALLEY PRIMARY

Vos is proud to assist the reopening of the temporary Dunalley Primary School by donating bag racks for each of the classrooms. The cost of manufacturing and installing the bag racks was almost \$10,000.

Thanks to our partners Laminex and Hafele, who donated materials for the project. Thanks also to Watkins Removals who donated their truck and driver.

Vos is proud to assist this community in its time of need. Our thoughts are with the residents of Dunalley together with all fire affected areas during this time of recovery and rebuilding.



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